

EUROPEAN  
CURRICULUM VITAE  
FORMAT



PERSONAL INFORMATION

Name **FLOROIU MIHAI**  
Address **BD. LIBERTATII 20, BL.103, SC.1, AP.4, BUCHAREST**  
Telephone **+40.21.317.25.04 (home)/ +40.722.255.771 (GSM)**  
Fax **+40.21.317.25.04 (home)**  
E-mail **[mihai.floroiu@gmail.com](mailto:mihai.floroiu@gmail.com) / [mihai.floroiu@ugal.ro](mailto:mihai.floroiu@ugal.ro)**  
Nationality **ROMANIAN**  
Date of birth **01.06.1976**

WORK EXPERIENCE

- Dates (from – to) Since 10.2012
- Name and address of employer "Dunarea de Jos" University of Galati
- Type of business or sector University courses on International Law and international relations
- Occupation or position held Assistant professor/Full professor/Head of Legal Studies Department
- Main activities and responsibilities Magistral courses with students from bachelor and master level
  
- Dates (from – to) 10.2001 – 10-2012
- Name and address of employer University of Craiova
- Type of business or sector University courses on International Law
- Occupation or position held Research Assistant/Lecturer
- Main activities and responsibilities Practical Courses with students from II and IV year  
**During this same period, I worked as a consultant on two international projects on juvenile justice, one within the French Embassy in Bucharest (10.2003 – 11.2004) and the other one within a Europe PHARE financed institutional twinning project (11.2004 – 04.2005) - PHARE RO 2003 IB/JH/09**
  
- Dates (from – to) 03.2007 - present
- Name and address of employer ARACIS – Romanian Agency for Quality Assurance in Higher Education
- Type of business or sector Public Agency for quality assurance in higher education
- Occupation or position held Academic Expert and Deputy Project Manager, Head of international relations
  
- Dates (from – to) 01.2002 – 07.2003
- Name and address of employer Ministry of European Integration, Government of Romania
- Type of business or sector Government Institution

- Occupation or position held Chief of Staff, Cabinet of Minister Delegate, Chief Negotiator with the EU and Negotiator Advisor in charge with relation with EU Member States and Candidate Countries Embassies in Romania
  - Dates (from – to) 10.2001 – 01.2002
  - Name and address of employer Romanian Bank for Development - Groupe Societe Generale SA
    - Type of business or sector Legal Advisor
    - Occupation or position held Study of contracts, legal advice and risk analysis
- From 1995 to 2004, during studies period I worked as reporter of the portuguese section of Radio Romania International, as part of Romanian Broadcasting Society, redactor within RADOR News Agency of the Romanian Broadcasting Society and press correspondent for the Youth section of the Romanian Broadcasting Society in France and Brazil

## **EDUCATION AND TRAINING**

- Dates (from – to) 2001 – 2004
- Name and type of organisation providing education and training University of Craiova, Law Faculty Nicolae Titulescu
- Principal subjects/occupational skills covered Characteristics of the international treaty in relation with Civil law as branch of reference
  - Title of qualification awarded Doctorate
  - Level in national classification (if appropriate)
- Dates (from – to) 1996 – 2000
- Name and type of organisation providing education and training University of Paris I Pantheon Sorbonne
- Principal subjects/occupational skills covered University studies in International law
  - Title of qualification awarded Diplomas (DEUG, Licence, Maitrise)
  - Level in national classification (if appropriate)

## **PERSONAL COMPETENCES**

MOTHER TONGUE **ROMANIAN**

OTHER LANGUAGES **FRENCH, ENGLISH, PORTUGUESE (PROFICIENCY CERTIFICATES)**

- Reading skills EXCELLENT LEVEL - FRENCH, ENGLISH, PORTUGUESE
- Writing skills EXCELLENT LEVEL - FRENCH, ENGLISH, PORTUGUESE
- Verbal skills EXCELLENT LEVEL - FRENCH, ENGLISH, PORTUGUESE

**SOCIAL SKILLS AND COMPETENCES** DIPLOMATIC AND PRO-ACTIVE PERSONALITY, NEGOTIATION SKILLS, CAPACITY OF WORKING AND STUDYING IN MULTICULTURAL ENVIRONMENTS, COMMUNICATION SKILLS, DISCRETION, ALL OF THE ABOVE ACQUIRED DURING THE STUDIES AND PROFESSIONAL ACTIVITIES IN THE LAST EIGHT YEARS AND ALSO DURING THE MISSIONS ABROAD WITH MY PARENTS, MY FATHER BEING A CAREER DIPLOMAT (IN PORTUGAL, FRANCE AND BRAZIL), WHICH ALLOWED ME TO TRAVEL A LOT IN EUROPE AND IN LATIN AMERICA

ORGANISATIONAL SKILLS  
AND COMPETENCES  
TECHNICAL SKILLS  
and competences

CAPACITY OF LEADING PEOPLE, TEAM PLAYER, ORGANISATIONAL SKILLS, BUDGETING  
AND BUDGET FOLLOW-UP KNOWLEDGES etc.,

IT KNOWLEDGE (MS OFFICE, TEXT AND IMAGE TREATMENT ETC.)

DRIVING LICENCE(S)

B CATEGORY SINCE 1994,

Scientific activity

- **Doctoral thesis : STUDY ON THE PLURIDISCIPLINARY STATUTE OF THE INTERNATIONAL TREATIES. CIVIL LAW AS BRANCH OF REFERENCE**  
**Scientific director – Acad. Prof.dr. Ion Dogaru**
- **Books, manuals, notes : 5**

Dictionnaire des Relations Franco-Roumaines - Culture et Francophonie (co-author) – Cluj-Napoca, 2003 – ISBN 973-8254-53-1

Drept International Public (International Public Law) (co-author) – Paralela 45 publishing, 2006 – ISBN 978-973-697-734-3

Note de Cours de Drept International Public (Notes on International Public Law) (sole author) – Info Team 2007 publishing – ISBN 978-973-0-05035-6

Curs de drept international public – ID/FR (International Public Law – Distance/Reduced Frequency) (co-author) – Pitesti

Elemente de Drept international public si privat (Elements of International Public and Private Law) (sole author) – Bucharest

- **Articles and special studies in legal and QA area:** 26, out of which BDI : 17, ISI : 2

- **National and international conferences and seminars, also on QA issues :** 22

- **Research and development projects, financed under PHARE and European Social Fund on QA area :** 11 (3 PHARE – PIU member; 7 ESF – Deputy project manager on one project/LTE on 6 projects, RTA assistant in a Institutional Twinning under PHARE)

- **Co-opted expert for legal issues of the Enquiry Commission on privatisation of Romanian Company PETROM – Romanian Senate (2007-2008)**
- **Diploma for excellence granted by graduates in 2005, Law Faculty of the University of Craiova**
- **Diploma granted by UAP (Romanian Plastic Arts Union), for support of the Textile Art Triennial 2006**
- **Certificate awarded by UNESCO for attending the IIEP's Distance course on "External Quality Assurance : Options for higher education managers", Paris, 2010 (March to June)**
- **ENQA institutional evaluator, trained in 2012**